

# Skylight's Strategic Intent

### Skylight's purpose

Enabling children, young people, and their families, whānau and friends to navigate through times of grief, loss and trauma by facilitating their access to expert information, education, professional services and support, and by education, training and support for professionals, agencies and others who assist those dealing with grief, loss and trauma.

#### What we do?

- Development, training and support of a national referral network of independent professional counsellors and respected delivery partners serving communities and client groups in Aotearoa New Zealand.
- Development and management of national and regional programmes, delivered through our network and others (eg. iwi, hapu, schools, community agencies, etc).
- Development and sale of publications and training to delivery partners, other providers and the public.
- Free introductory information for the public and providers.

#### How we do it?

- Highly capable people, working with our network and other development and delivery partners, who reflect the cultural diversity of our communities
- Professional, innovative and effective development, promotion and delivery of services, programmes, training, support and publications.
- Sustainable revenue earned from services (including referrals), programmes, training, support and publications.
- Professional, responsible and timely promotion and management of sponsorships and donations to support our purpose.
- Efficient, effective business processes, systems, administration and facilities.
- Cooperation with other organisations to serve clients and needs outside our scope, and/or to gain efficiencies and effectiveness.
- Strong social and business brand and culture, reflected in our people, processes, and promotion.
- Phased transition from current model to maintain services, relationships and income while building confidence in new model.

# Chairman's Report

2014-15 has been a year of deep thinking at Skylight. The Skylight board and staff (including new chief executive Heather Henare who joined the team at the start of 2015) held several planning sessions to develop ideas which resulted in a new strategic intent being adopted in April 2015.

That strategic intent clarifies our core charitable purpose.

This core charitable purpose is central to our new trust deed (adopted in May 2015), which brings Skylight's governing document into line with current good practice. With the new deed, we also took the opportunity to formally adopt the name by which everyone knows us. Instead of "The Children's Grief Centre Charitable Trust", today we are simply "Skylight Trust".

In line with our Strategic Intent, the Skylight board approved a strategic plan which will guide our operational and development priorities for the next 3 years.

We make no apology for the references to revenue, income and brand in the Strategic Intent. We deeply value the vital support of donors and charitable foundations, but we are only able to carry out our social mission by earning our keep through service



contracts, service and training fees, and publication sales. We have to make payroll every fortnight, and that requires business-like processes and professionalism. However, at all times, we do this in the context of our core charitable purpose.

#### **Financial results**

As part of a broader set of improvements to business systems, we have changed Skylight's financial year end to 30 June, to better align with our major funders' reporting and financial times.

As the transition year, this financial report is for the 15 months 1 April 2014 - 30 June 2015. I am pleased to report that Skylight has improved on the previous year's small loss with a small deficit of \$3,232. This is still a long way from being a sustainable basis for Skylight's ongoing service delivery and development, but it is a step in the right direction.

#### **Acknowledgements**

Our service delivery partners - individuals and organisations - are central to Skylight's work. We value our relationships with you, and we look forward to working with you in future, as the Skylight network goes from strength to strength. Skylight cannot do what it does with out the tangible financial and in-kind support of many people and organisations, whether as buyers and funders of our services, or as individual donors, philanthropic groups, and corporate sponsors. We truly appreciate your backing for what we do. Likewise our volunteers, who give so freely of their time and energy, and the Skylight staff, who have worked hard this last 15 months to continue delivering our services, while adding their insights and energy to the next stage of Skylight's journey. On behalf of the board, I thank you all.

I also thank my fellow trustees for their commitment to Skylight, especially Mark Cassidy, and Gerard Vaughan, who stepped down from the board in October 2015. Their insights and experience have been profoundly helpful to me as a trustee and chair, and their wisdom will be missed.

Dame Kate Harcourt and Dame Cath Tizard retired earlier this year as Patrons of Skylight. They have given many years of support for our cause, and we wish them both well. Kerry Prendergast remains as Patron, and I know she is keen to continue working with us to fulfil our core purpose.

2014-15 has seen the start of a new era for Skylight, with a renewed sense of purpose and strategic intent. I am glad to report that good progress is being made, and I anticipate even more progress in the coming year.

Jim Donovan

Chairman, Skylight Trust October 2015

# Chief Executive's Report

Beginning my new journey with
Skylight in February this year I have
been inspired by a committed team of
staff and volunteers, and mentored and
governed by an extremely professional
and skilled Board of Directors.
The support provided by contract
facilitators and counsellors enables us
to bring a high calibre of professional
development and service delivery from
Kaitaia to Invercargill.

The first five months of my time at Skylight has concentrated on a health check on existing strong foundations and relationships. Strengthening our internal systems, improving our policies, procedures and IT requirements has been a priority, alongside moving Skylight from Newtown where it was established 18 years ago. Clear direction from a strong Board of Directors provided me with a 100 day plan to implement with a clear Strategic Intent going forward.

The opportunity to develop and lead Skylight to another level of stronger service delivery to those experiencing or working with grief, loss and trauma is exciting. The reassurance of strong leadership and direction on core foundation principles means ensuring the sustainability of Skylight Trust, building a national network of strong partnerships and



quality service delivery for all those seeking help and support. The continued support of our funders has been instrumental in our continued service delivery. I look forward to the next stage of this new journey with passion and enthusiasm and recognition to all of those who have shared their story and taken their own journey on their pathway forward with grief, loss and trauma.

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CEO, Skylight

**Heather Henare** 

## Resource and Information Centre

The Resource Centre has had a further increase of requests for information support packs over the past 15 months. Sometimes these are very complex and cover a number of difficult life issues at the same time. Some months we had over 100 requests for packs. Requests come from individuals, parents, schools, counsellors and businesses to gain support for themselves, their families, whānau, students, clients and employees.

We also undertook a contract with the Mental Health Foundation to create packs for the Common Ground initiative. This initiative offers support packs for friends and family of teenagers with mental health issues.

Each year we survey our clients to find out how we can improve our service. As a result of client feedback we have introduced an email option. Our specialist library continues to be well used.

"Thank
you so very
very much for the
information pack you put
together for me. I think what
you've put together is spot on
for my client and she will find
this very helpful I am sure."

to say thank you to say thank you to say thank you have not much for your prompt, and much for your prompt, and personalised, responses. I tailored to expecting something so tailored to expecting something so tailored to expecting something that wanted to the support that I has made a family need, and I just wanted to family need, and I just wanted to family need, and difference."

me 2014

"Thank"

you, we received

the pack a little while
ago now and we are so
ago now and went to a lot
thrilled with it.... went to a wrote
of trouble for us and even wrote
short notes about the articles.
what a fantastic service you are.
What a fantastic work."

Thanks again and keep up
Thanks wonderful work."

Sept 2014

have received
your very helpful
requested last week and we
we really appreciate your speed
feeling happier about having
bereaved family."

have received
pack of information as
as a team are reading through it.
and understanding and are
the knowledge to support our
May 2014

\_\_\_

# Counselling Support



1,764

People Skylight provided counselling for across Wellington, Masterton and Auckland between April 2014 and June 2015.

# 48 new clients on average per month

This was an increase in client numbers from the 1,309 client sessions delivered in the previos year. These client sessions also include the children who attended the children's counselling groups and the Ministry of Justice funded Children's Supporting Safety Domestic Violence Programme.

"Counselling with Skylight has been fantastic for my child. It has helped him control and understand his emotions and his mood. He is much more calm now and is able to freely express all his feelings better. A big thank you"

(Parent of a 10 year old who came to counselling at Skylight for anger issues following his parents separating).

"My counsellor listened to me and made me feel amazing, I don't get many people to listen to me"

(9 year old girl who had witnessed domestic violence).

"The emotional support from Skylight started when I first spoke with the counselling receptionist Sarah, who listened and arranged for my granddaughter to see her counsellor. I think this is a tremendous service and one that I would not hesitate to recommend to any family in need of emotional support".

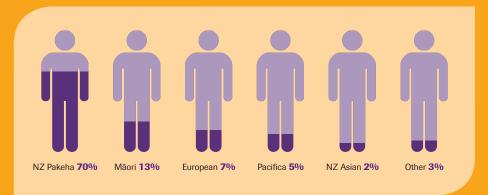
(Grandmother of a teenager who was experiencing grief and loss and anxiety from a family bereavement).

The Skylight counselling team included three counsellors (providing the equivalent of 2.5 FTE Counsellors) and three contract counsellors in the off-site venues of Masterton and Auckland. Issues that clients and families accessed Skylight for included:

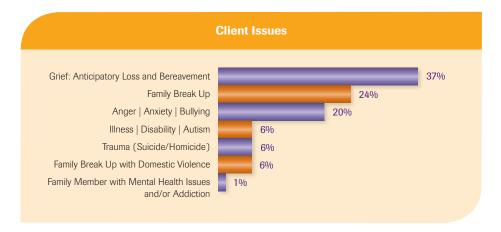
- Grief: anticipatory bereavement and bereavement
- Family break-up (including domestic violence)
- Anger/anxiety/and bullying
- Illness or disability (including autism)
- Trauma (suicide and homicide)
- Family member with a mental health issue.

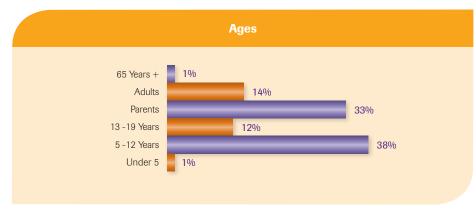
New Zealand Pakeha continued to make up the biggest ethnic group of clients attending counselling.

#### **Counselling Ethnicity**



# Counselling Support (Continued...)







### Children's groups

Between July 2014 and July 2015, Skylight provided counselling in groups for children. These therapeutic groups fill a very real gap by providing a safe place for children to talk about their feelings through a mixture of talking, games and art making activities. The aim is to help the children speak about their experiences and to realize they are not alone. All the children increased their score on the outcome measure used to measure the effectiveness of the group.

#### The groups included:

◆ The Family Change Group supported by the Margaret and Winton Bear Trust, for children affected by family break-up.

- ◆ The Sharing the Journey Group supported by the Joe Aspell Trust, for children with a family member with a mental health issues and/or addiction.
- The Children's Bereavement Group for children who have had a family member die.
- ◆ The Thumbs Up Group for children with dyslexia or a different learning difficulty.
- The Along the Track Children's Safety Programme for children referred from the Ministry of Justice who have witnessed domestic violence.





# Skylight Programmes

# Parenting Through Separation

Skylight is a provider of the Ministry of Justice's Parenting Through Separation course which is a free information programme for individual parents who have separated, or who are contemplating separation, to attend so they can learn how to put their children's needs first.

The Parenting Through Separation course allows participants to have the chance to share their thoughts with other people in the same situation, in a safe and confidential environment. Participants are given support resources to help them though the process of the Family Justice System. 90% of participants attending the Skylight facilitated course stated that the course gave them strategies to co-parent with their ex-partner.

#### **Waves**

Suicide statistics in New Zealand are among the highest in the world and affect a wide range of ages. Good post intervention strategies contribute towards prevention of suicide. Skylight has supported those bereaved by suicide in the following ways:

- Customized information support packs to individuals, families and communities throughout New Zealand bereaved by suicide from the Resource Centre.
- ▶ Facilitation of the Waves programme (a psycho-educational programme for adults bereaved by suicide) twice a year in the Wellington region in Oct/Nov 2014 and Mar/April 2015. We now have a team of trained facilitators able to run the programme.
- Deginning in April 2014 we started a contract with the Ministry of Health to enable the Waves programme to be run throughout New Zealand. As part of this contract we revised the Facilitator Manual and trained a team to run facilitator training workshops as contracted by DHBs and NGOs. In the past year we completed training in Whangarei, Kaitaia, Timaru, Dannevirke and Invercargill.



### **Heartsong**

Heartsong, the support group for bereaved parents in the Wellington region, has continued to run once a month. Numbers of attendees increased throughout the year with new people joining each month.

Participants are at different stages of grief, some have been coming since it began and others are very newly bereaved. Those who are newly bereaved find it very helpful to hear from those a bit further down the track in their grief. Some attend every month and others are more intermittent in their attendance giving proof of the adage that everyone grieves differently.

People continue to appreciate this safe and 'sacred' space to be able to share their grief and their child who has died. For some it is the only space they have where they can say the name of their child.

This group was facilitated by Margaret Alve and Jenny McIntosh on a voluntary basis until December 2014. Since then it has been run by Skylight staff, Maria Lloyd and Sally Jansen van Vuuren with thanks to funding from **Thank You Charitable Trust** and **John llott Charitable Trust**.



#### How we got the **Heartsong** name

There are tribes around the world who believe that children's birthdays are not marked from the day they are physically born, but rather from the day their mothers think of them.

These mothers first have a stray thought or dream of the child to come and they make silent retreats out to the wilderness to listen for the child's song. Upon return the child's mother teaches the song to the father. They sing the song as they make love to conceive the child.

Once conceived the parents teach the child's song to the elders and midwives of the tribe, and the song is sung during pregnancy and birth.

After the child is physically born (regardless of whether they are born dead or alive), the entire tribe and community are taught the child's song. The child is welcomed with everyone singing the song. The child's song is sung at any time of significance – coming of age, getting married, upon death, no matter what age.

Thus every child has a song that is held in the hearts of their parents, their family and their wider community. It is their Heart Song.

# Skylight Programmes (Continued...)

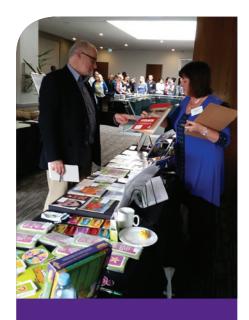
# **Professional Development and Training**

The Skylight Professional Development workshops are designed to provide information and resources to a range of individuals, organisations and government agencies and departments.

The 2014/15 programme involved a total of 30 workshops at Skylight's Wellington office and in Auckland delivering professional development opportunities to a total of 274 people from 171 organisations.

Off-site workshops continue to be in demand, with a total of 462 people from 145 organisations attending workshops all around New Zealand. The workshops at Skylight and the off-site ones around the country are still meeting a training need for people working in the social services. The focus on participation in the sessions enables people to explore tough topics to support the individuals they work with.

These high quality workshops are in demand, due to the expertise and experience of the Skylight contracted facilitators and staff who work to make each session appropriate and accessible to people working in our sector.



"Really, really useful in having the information as a workshop and discussed"

"Very relevant and interesting.
All practicable tools"

"I really enjoyed this whole workshop – very informative"

"Fantastic presentation"

"I am so pleased to attended, I learnt a lot"

"Really good to hear different opinions"

"The content of the workshop was well packaged and clear"



# Trevellers

April 2014 - June 2015 we recruited 41 new schools to the programme. The Warehouse stores in the Central and Eastern North Island region sponsored schools in their region to join the programme, which accounted for 23 of the new schools.

This Warehouse sponsorship meant that small rural schools, such as Te Waha O Rerekohu Area School and Te Karaka Area School, both on the East Coast, were able to send people to the Travellers facilitator training workshop in Gisborne.

As one of the teacher's said:

The Warehouse Napier 2015





Gisborne Training 2015

'We live in a small rural community with students who would benefit greatly from this programme. Some are in care of family members and have already experienced more than any child should. Giving them skills to reflect on their lives is valuable in helping them move forward. It is an important support system we can offer our students as they transition the many stages of life."

Approximately 18,000 students nationwide completed the Travellers online well-being questionnaire. From this the schools chose the students to join a Travellers group, facilitated by staff trained by the Skylight Travellers trainers.

Student experience:

"Before Travellers...I just felt invisible; no-one was listening to me or cared about me. Now I speak up and finally they care about me'; 'Now I know I can ask for help when I need it'; 'It was good to know I am not the only one who

has bad times, but now I know how to get through them."

Travellers facilitator training workshops were held from Southland to Northland by Gae Neill, Ced Simpson, Madeleine Taylor, Emma Greenlees, Eric Houghton and Aileen Davidson.



# Partnerships and Sponsors

Skylight continues fundraising to help deliver the services to support people at times of significant grief, loss and trauma. We strive to achieve a mix of funding steams through philanthropic grants, individual donations, government contracts and grants, sponsorships and fundraising events.

In July 2014 Skylight was appointed a Warehouse Community Partner with The Warehouse Region 5 – the Central and Eastern North Island region. The Warehouse Region 5 was keen to support its communities by working with an organisation that makes a difference to people's lives. The goal of this partnership is to enable as many children in region to benefit from the Skylight "Travellers" programme, building resilience to help young people deal with change, transition and difficult life experiences.

The Partnership started with an in-store 'add-a-dollar' campaign from 13 to 19
July 2014, which raised an impressive
\$41,053. Further 'add-a-dollar' campaigns, in October, November 2014 and May 2015 raised another \$42,775. We are very grateful to Levi Glasgow, Taupo Store Manager and all The Warehouse staff who got behind the programme and supported the campaign, as

well as to all The Warehouse shoppers who did add-a-dollar at the check-out.

Our 2014 and 2015 Annual Fundraising Dinners at the WelTec School of Hospitality were full of joy, laughter and great spirit. Our thanks and appreciation go to our generous and amazing guests who made both dinners fun and successful: to Alexandra Hewitt and the Weltec Training Restaurant and students for the wonderful hospitality; and for the 2015 event special thanks to the band Bringing Up Baby; our volunteer photographer Patricia Marti Torres; our dedicated Skylight volunteers Constanza Magallon and Julie Richards; and to the wonderful Tim Gordon, of The Improvisers, who did a fantastic job as MC. Last but not least we would like to thank our generous sponsors who donated great auction prizes.

Skylight would like to thank all those who have generously contributed to our work through the past year – thank you. Without your support we could not make a difference to so many people.

# Partnerships and Sponsors (Continued...)



# Partnerships and Sponsors (Continued...)

# Loss & Grief Awareness Week

### **Promotions**

#### **Highlights**

Lush donated \$10,000 to support our Waves programme through their charity pots.

Skylight was the recipient charity this year for **Shares for Good.** 

The scheme donated a total of \$6,683.93 to Skylight.

The New World Wellington
City scheme, which involves
donating 1.5% of sales from
products purchased by staff and
supporters of Skylight, continues
to raise funds for Skylight

Skylight are members of **Kiwi Karma** and received funds as
a result of donations of 3% of
all booking costs when selected
as the nominated charity.

From 28 July to 3 August 2014, Skylight held its inaugural Loss and Grief Awareness Week.

The week aimed to raise awareness about the unique challenges that children, young people and adults face when they are going through a loss of any kind. A number of events were held to promote the week, including a shared lunch at Skylights' head office, a grief café, a fundraising movie night, and a "light a candle to remember someone special" evening.

A new website was also developed at www.grief.org.nz that included information and support resources. Media releases were distributed; radio interviews were featured on Radio Live, Newstalk ZB, Radio Rhema, National Radio and Central FM and the Sunday Star Times and online news websites also covered this.

Loss & Grief
Awareness Week
July 28 - August 3, 2014

In July 2014 we updated and reprinted our promotional flyer. This was distributed to people via Warehouse stores in central New Zealand and to various outlets around the country. Thanks to **Derek Johnson** for volunteering his time and expertise to assist with the re-design of the leaflet.

the warehouse //
where everyone gels a bargain

Partnering with you for a better community

The Common Ground website and Facebook page were launched in July 2014, in partnership with Youthline,

common

ground

Skylight and the Mental Health Foundation.
As part of the prime minister's youth mental heath support initiative, the website offers information, support and engagement for parents.

engagement for parents, family,
whanau and friends concerned about the
well-being of a young person. Skylight
supplies the support packs for those
wanting more support. We are honoured to
be part of this important initiative.

The Skylight branding has been updated and aligned with the new strategic intent, which was released in early February 2015. The strategy and visuals have been published in Skylight's Brand Guidelines. Branded material was reviewed and updated accordingly.

As part of developing a short-term strategy for the digital marketing space, we reviewed our email marketing system, and have upgraded to MailChimp. The design of the newsletter reflects the Skylight branding and gives the reader the opportunity to access the newsletter either by phone, tablet or computer. It is a cost effective and mobile responsive online tool, adjustable to design changes and can be used for our

individual programmes as well.

We have activated the Skylights social media channels including Facebook, Twitter and LinkedIn. A social media plan has been put in

place covering communications about all Skylight's services. We were able to secure a Google Adwords grant of \$150,000 per year which allows us to run free advertising for our services

# Thank you

Skylight is known for the integrity of its work and its personalised approach to supporting those who are emotionally vulnerable. The core of this reputation, however, comes from the wonderful team of people who have the commitment and passion to give of themselves and their expertise every day.

It is through the dedication of our staff, Board of Trustees and all those individuals, organisations and businesses that have become part of the Skylight family that we are able to make a difference to people's lives.

We would particularly like to thank all the individuals, families and organisations who have donated to Skylight to help us continue our vital work. We would also like to adknowledge our staff and volunteers who give their time, energy and enthusiasm and all Board and committee members, past and present.

Thank you to our printer, **Format Print**, for generously sponsoring the printing of this year's annual report.



#### **Patrons**

Two of our esteemed patrons stepped down from their roles this year. We are very grateful for the work they have done for Skylight over the past years and wish them all the best for the future.

# Dame Kate Harcourt Dame Cath Tizard

We are grateful for Patron Kerry Prendergast's continued support.



# Trust, foundations and other Supporting Organisations

Bill Brown Charitable Trust

COGS (Wellington, Hutt Valley, Whitireia and Wairarapa)

Four Winds Foundation

Google Ad Grants

Hutt Mana Charitable Trust

Infinity Foundation

Mana Community Grants foundation

Medibank

New Zealand Community Trust

New Zealand Lottery Grants Board

NZ Community Post

Prime Community Trust

**Pub Charity** 

Rotary Club of Wellington Central

Shares for Good

Thomas George Macarthy Trust

Thank You Charitable Trust

The Lion Foundation

Trust House Foundation

Wellington City Council

Betty Campbell Accommodation Assistance Fund

CH Izard Bequest

Joe Aspell Trust

Wellington Community Trust

Winton and Margaret Bear Charitable Trust

Z Energy's Good in the Hood

# **Government, Agencies** and **Organisations**

Compass Health

Grant Thornton - Auditors

Ministry of Social Development, through Child,

Youth and Family

Ministry of Health

Ministry of Justice

WellHealth

#### 2014-15 Sponsors and Partners















### Financial Results





## Independent Auditor's Report

Audit

Grant Thornton New Zealand Audit
Partnership
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PO Box 10712
Wellington 5143
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F +64 (0) 4.474 8509

To the Members of Skylight Trust (previously The Children's Grief Centre Charitable Trust)

#### Report on the financial statements

We have audited the financial statements of Skylight Trust on pages 1 to 6, which comprise the statement of financial position as at 30 June 2015, and the statement of financial performance and statement of changes in equity for the period then ended, and a summary of significant accounting policies and other explanatory information.

#### Trustees responsibilities

The Trustees are responsible for the preparation of financial statements in accordance with generally accepted accounting practice in New Zealand and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibilities

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that present fairly the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

# Grant Thornton

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in Skylight Trust.

#### Other matter

We draw attention to note 2(b) in the financial statements which describes the uncertainty that surrounds alterations to existing contracts that fund the operations of Skylight Trust. Our opinion is not qualified in respect of this matter.

#### Opinion

In our opinion, the financial statements on pages 1 to 6 present fairly, in all material respects, the financial position of Skylight Trust as at 30 June 2015, and its financial performance for the period then ended in accordance with generally accepted accounting practice in New Zealand.

Grant Thornton New Zealand Audit Partnership

Grant Thantan

Wellington, New Zealand

12 November 2015

### Skylight Trust

#### Statement of financial position

As at 30 June 2015	Note				
		30 June 2015		31 March 2014	
Assets					
Property, plant and equipment	5		20,721		34,436
Non-current Assets		\$	20.721	\$	34,436
Cash and cash equivalents	4		115,122		171,698
Trade and other receivables			59,835		42,661
Stock on hand			92,134		126,915
Prepayments			17,592		€÷
Current Assets			284,683		341,274
Total Assets		\$	305,404	\$	375,710
Equity					
Retained earnings			107,671		110,903
Total Equity		\$	107,671	\$	110,903
Liabilities					
Trade payables			23,658		39,385
Employee payables			55,679		52,336
GST payable			13,770		10,115
Other payables			8,267		76,992
Deferred income			96,359		85,979
Current Liabilities			197,733		264,807
Total Equity and Liabilities		\$	305,404	\$	375,710

For and on behalf of the Board:

Jim Donovan Chairman

12 November 2015

Lyn McMorran Trustee

12 November 2015

The accompanying notes form part of and should be read in conjunction with these financial statements.

### Skylight Trust

Statement of financial	performance
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	Statement	. Of illiancial pe	rioimance
For the Period ended 30 June 2015	Note	15 Months	12 Months to 201
Revenue		to 2015	to 201
Contract income		782,214	511,714
Fundraising income		384,797	244,127
Publication income		218,069	193,241
Special projects income		4,383	112,412
Counselling services		137,413	106,540
Professional development income		31,594	43,30
Event income		10,409	13,23
Donations		36,549	11,20
Interest		6,968	8,42
Rental income			83
Other income		24,761	48,51
otal Revenue		1,637,157	1,293,543
xpenditure			
Salaries		910,026	630,37
Contractor expenses		141,962	140,89
Publications cost of sales		111,992	85,96
Provision for obsolete stock		19,724	85
Programme development		77,111	63,39
Rent		74,668	59,33
Programme evaluation		951	45,00
Travel and accommodation		50,135	43,07
Other costs		50,024	89,87
Marketing		32,620	33,53
Special projects		693	25,45
Venue hire	_	27,196	25,18
Depreciation	5	20,833	20,87
Postage		23,933	20,25
Stationery		13,640	14,44
Consulting fees		10,838	11,05
Communications		9,948	6,80
Supervision		8,168	6,10
Cleaning		9,138	5,88
Computer expenses		12,079	4,61
Insurance		5,419	4,45
Staff development		9,969	3,85
Repairs and maintenance		1,391	3,10
Audit		6,100	2,60
Bad debts		9,201	1,30
Board		2,630	375
otal Expenditure		1,640,389	1,347,81
urplus / (Deficit) for the period		(3,232)	(54,273

The accompanying notes form part of and should be read in conjunction with these financial statements.





#### Skylight Trust

#### Statement of changes in equity

110,903

107,671

For the Period ended 30 June 2015	15 months to 30 June 2015	12 months to 31 March 2014
Opening retained earnings	110,903	165,176
Surplus (Deficit)	(3,232)	(54,273)
Total recognised revenue and expense	(3,232)	(54,273)

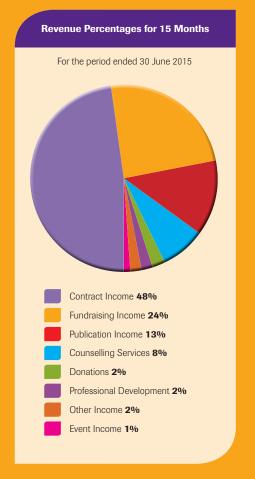
The accompanying notes form part of and should be read in conjunction with these financial statements.

Signed for and on behalf of Skylight Trust by:

Closing retained earnings

Trustee





# Courage doesn't always ROAR

Sometimes courage is the quiet voice at the end of the day saying,

"I will try again tomorrow"

Mary Anne Radmacher



# Skylight | www.skylight.org.nz

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Heather Henare

#### Audito

Grant Thornton, AXA Centre, 80 The Terrace, Wellington

#### Banker

ANZ Bank, Corporate and Business Banking, PO Box 2846, Wellington

